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EASTLAND YACHTS OF ESSEX INC
 33 Pratt Street
 Essex, Connecticut 06426

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SAKONNET MARINA

Fred Thompson

MODEL	LAYOUT	HULL COLOR	DECK COLOR	COVE	WHALE	BOTTOM COLOR	BOOT TOP	MATTRESSES
P-36 CUTTER		WHITE	2 TONE BEIGE	DARK BLUE		BLUE	DARK BLUE	TO FOLLOW
HULL NUMBER	DATE ORDERED	SALESMAN	SHIP DATE	SHIP VIA	DEALER P.O. NO.			
8	3-30	CAL						

SPECIAL INSTRUCTIONS.

INTERIOR COLOR PLAN TO FOLLOW A S A P.

NOTE: NAME SILVER FROLIC -- IN DARK BLUE TO MATCH BOOTTOP

DELETE HEADSTAY

(-)	CHECK	ITEMS	ORDERED	PRICE	(+)	CHECK	ITEMS	ORDERED	PRICE
X		LIFE LINES	LOWER				WINCHES:		
X		BOARDING GATE	ADDITIONAL				JIB HALYARD		
		STERN RAIL					MAIN HALYARD		
		SPINNAKER GEAR					GENOA SHEET		
X		SHORE POWER	<input checked="" type="checkbox"/>						
		COWL VENT			X		CURTAINS		
X		STOVE	PROPANE IN LIEU <input checked="" type="checkbox"/>				CARPETING		
X		WINDSHIELD LIGHT ANCHOR	<input checked="" type="checkbox"/>				PRESSURE H&C WATER SYS W/SHOWER <input checked="" type="checkbox"/>		
X		SPREADER, FOR DECK LIGHT	<input checked="" type="checkbox"/>				MAINSHEET TRAVELER		
		BILGE PUMP - ELECTRIC					COVE STRIPE		
		COMPASS					WHALE STRIPE		
		SPEEDOMETER					TOILET SYSTEM		
X		COCKPIT CUSHIONS <input checked="" type="checkbox"/>					ADDITIONAL 12V BATTERY SYSTEM		
		SCREENS			X		BRAKE		
		ADDITIONAL OPENING PORTS			X		WINDSHIELD		
		SHIPPING CRADLE			X		TEAK COAMING CAPS		
		BOTTOM PAINT			X		COCKPIT DODGER - WHITE		
					X		110 VOLT CONVERTER <input checked="" type="checkbox"/>		
					X		LOWER LIFELINES FOR BOARDING GATES -- P		
					X		ADDITIONAL DORAIDE		
					X		REVERSIBLE DECK HATCHES TWO		
					X		ONE LOCKING WINCH HANDLE		
					X		ONE STANDARD WINCH HANDLE		
					X		TEAK CABIN SOLE <input checked="" type="checkbox"/>		
					X		VARNISH FOR TEAK SOLE		
X		2-TONE DECK			X		RUBRAIL		
X		OFFSHORE DISCHARGE VALVE							

SALES ORDER NO.	DATE
	4-1-81
CHANGE ORDER NO.	DATE
1	4-1-81

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EASTLAND YACHTS OF ESSEX INC
 33 Pratt Street
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MODEL	LAYOUT	HULL COLOR	DECK COLOR
P-36 CUTTER			
HULL NUMBER	DATE ORDERED	SALESMAN	SHIP DATE
8	3-30	CAL	

WHALE	COCKPIT	BOOT TOP	MATRESSES
SHIP VIA			DEALER P.O. NO.
			TERMS
			DATE DUE

SPECIAL INSTRUCTIONS:

ADD OPTIONS:

(-)	CHECK	ITEMS	ORDERED	PRICE
		LIFE LINES		
		BOARDING GATE		
		STERN RAIL		
		SPINNAKER GEAR		
		SHORE POWER		
		COWL VENT		
		STOVE		
		MASTHEAD LIGHT		
		SPREADER/FOREDECK LIGHT		
		BILGE PUMP - ELECTRIC		
		COMPASS		
		SPEEDOMETER		
		COCKPIT CUSHIONS		
		SCREENS		
		ADDITIONAL OPENING PORTS		
		SHIPPING CRADLE		
		BOTTOM PAINT		
		NAME, HAILPORT & NUMBERS		
		2-TONE DECK		

	CHECK	ITEMS	ORDERED	PRICE
WINCHES:				
		JIB HALYARD		
		MAIN HALYARD		
		GENOA SHEET		
		CURTAINS		
		CARPETING		
		PRESSURE H&C WATER SYS W/SHOWER		
		MAINSHEET TRAVELER		
		COVE STRIPE		
		WHALE STRIPE		
		TOILET SYSTEM		
		ADDITIONAL 12V BATTERY SYSTEM		
X		STERN SWIM LADDER		
X		COAXIAL CABLE IN MAST		
X		COAXIAL CABLE IN INTERIOR		

SALES ORDER NO.	DATE
	4-1-81
CHANGE ORDER NO.	DATE
2	4-6-81

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MODEL	LAYOUT	HULL COLOR	DECK COLOR	COVE	WHALE	BOTTOM COLOR	BOOT TOP	MATTRESSES	
P-35 CUTTER									
HULL NUMBER	DATE ORDERED	SALESMAN	SHIP DATE	SHIP VIA					DEALER P.O. NO.
3	4-3	CAL							

SPECIAL INSTRUCTIONS:

DELETE OPTION: JIB FURLING GEAR
 DELETE & CREDIT HEADSTAY

TERMS
 DATE DUE

(*)	CHECK	ITEMS	ORDERED	PRICE	(*)	CHECK	ITEMS	ORDERED	PRICE
		LIFE LINES					WINCHES		
		BOARDING GATE					JIB HALLYARD		
		STERN RAIL					MAIN HALLYARD		
		SPINNAKER GEAR					GENOA SHEET		
		SHORE POWER					CURTAINS		
		COWL VENT					CARPETING		
		STOVE					PRESSURE H&C WATER SYS W/SHOWER		
		MASTHEAD LIGHT					MAINSHEET TRAVELER		
		SPREADER/FOREDECK LIGHT					COVE STRIPE		
		BILGE PUMP - ELECTRIC					WHALE STRIPE		
		COMPASS					TOILET SYSTEM		
		SPEEDOMETER					ADDITIONAL 12V BATTERY SYSTEM		
		COCKPIT CUSHIONS							
		SCREENS			X		DELETE & CREDIT HEADSTAY (C)		
		ADDITIONAL OPENING PORTS							
		SHIPPING CRADLE							
		BOTTOM PAINT							
		NAME, HAILPORT & NUMBERS							
		2-TONE DECK							

PEARSON/YACHTS
 *DIVISION OF GRUMMAN ALLIED INDUSTRIES, INC.
 West Shore Road, Portsmouth, Rhode Island 02871
 401-683-0100

SALES ORDER NO.	DATE
	4/1/81
CHANGE ORDER NO.	DATE
3	4/13/81

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EASTLAND YACHTS OF ESSEX INC
 33 Pratt St.
 Essex, Ct. DE426

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MODEL	LAYOUT	HULL COLOR	DECK COLOR	COVE	WHALE	BOTTOM COLOR	BOOT TOP	MATTRESSES
P-36C								Plan 6
HULL NUMBER	DATE ORDERED	SALESMAN	SHIP DATE	SHIP VIA	DEALER P O NO			
8	4/13/81	CAL						

SPECIAL INSTRUCTIONS:

Interior Color Plan 6

DELETE: Cove Stripe

NOTE: Dodger to be BLUE

TERMS

DATE DUE

(-)	CHECK	ITEMS	ORDERED	PRICE	(-)	CHECK	ITEMS	ORDERED	PRICE
		LIFE LINES					WINCHES:		
		BOARDING GATE					JIB HALYARD		
		STERN RAIL					MAIN HALYARD		
		SPINNAKER GEAR					GENOA SHEET		
		SHORE POWER							
		COWL VENT					CURTAINS		
		STOVE					CARPETING		
		MASTHEAD LIGHT					PRESSURE H&C WATER SYS W SHOWER		
		SPREADER/FOREDECK LIGHT					MAINSHEET TRAVELER		
		BILGE PUMP - ELECTRIC					COVE STRIPE		
		COMPASS					WHALE STRIPE		
		SPEEDOMETER					TOILET SYSTEM		
		COCKPIT CUSHIONS					ADDITIONAL 12V BATTERY SYSTEM		
		SCREENS							
		ADDITIONAL OPENING PORTS							
		SHIPPING CRADLE							
		BOTTOM PAINT							
		NAME, HAILPORT & NUMBERS							
		2-TONE DECK							